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**E-Discovery Execs Name Top EDD Law Firms;
75% of AmLaw 200 Not Qualified to Handle Complex EDD Matters**

30-September-2004. Milford, Connecticut. In a research report published today by EDDix LLC, senior executives from a cross-section of leading electronic discovery suppliers named Jones Day, Skadden Arps, Sidley Austin, and Kirkland & Ellis as the top US law firms based on resident expertise in electronic document discovery, or EDD. However, when asked, "What percentage of AmLaw 200 firms has the requisite knowledge and experience to professionally handle a complex EDD matter?" there was broad consensus that the answer was not more than 25%. The research also provided benchmarks for prosecutorial and judicial EDD expertise.

Other key findings included:

- EDDix pegged the market for EDD products and services at \$1.3 billion, nearly three times higher than other published estimates.
- Despite more than 200 e-discovery suppliers, EDDix termed the marketplace "unusually non-competitive" owing to the supplier selection processes followed by most law firms.
- With the EDD market rapidly growing both broader and deeper, EDDix predicted ...
 - Near-term marketplace rationalization characterized by ...
 - Product and service feature/function parity among the top tier providers
 - Marked increase in the role of clients in selecting e-discovery suppliers
 - Fundamental realignment of the EDD market over the next 5-10 years into three tiers of service providers with the top tier reflecting the completion of what EDDix termed "horizontal consolidation" or the roll-up of top-tier e-discovery suppliers into larger adjacent markets as exemplified by the recent acquisition of Kroll by Marsh McLennan.

(MORE)

Additionally, the report, entitled “*Electronic Discovery in Litigation: EDD Supplier Landscape*,” provides research results and analysis covering:

- Key metrics for EDD suppliers including revenues and margins by function, organization structure
- Benchmarks for EDD product and service features by key function – forensics and restoration; collection and extraction; culling; review; production
- EDD product and service pricing
- Supplier executive attitudes toward market trends and players

Research participants included senior executives from Aspen Systems, Daticon, DOAR, Document Technologies, DolphinSearch, Electronic Evidence Discovery, Fios, Forensics Consulting Solutions, FTI Consulting, KPMG, Kroll Ontrack, Merrill, nMatrix, On-Site Sourcing, and Pacific Legal.

A 30 page abstract of the research report can be downloaded free from the company’s web site at www.eddixllc.com.

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EDDix LLC (www.eddixllc.com) is a research-analysis-publishing company covering the electronic data discovery market.